Local Market Update for November 2024

Provided by New Jersey REALTORS®



Scotch Plains Twp

Union County

| Single Family | | November | | | Year to Date | | | |
|---------------------------------|-----------|-----------|----------------|--------------|--------------|----------------|--|--|
| Key Metrics | 2023 | 2024 | Percent Change | Thru 11-2023 | Thru 11-2024 | Percent Change | | |
| New Listings | 17 | 15 | - 11.8% | 259 | 250 | - 3.5% | | |
| Closed Sales | 18 | 16 | - 11.1% | 207 | 176 | - 15.0% | | |
| Days on Market Until Sale | 27 | 17 | - 37.0% | 31 | 23 | - 25.8% | | |
| Median Sales Price* | \$780,000 | \$779,000 | - 0.1% | \$800,000 | \$837,500 | + 4.7% | | |
| Percent of List Price Received* | 104.4% | 107.4% | + 2.9% | 105.0% | 107.2% | + 2.1% | | |
| Inventory of Homes for Sale | 33 | 31 | - 6.1% | | | | | |
| Months Supply of Inventory | 1.8 | 2.0 | + 11.1% | | | | | |

| Townhouse-Condo | | November | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|--------------|--------------|----------------|--|
| Key Metrics | 2023 | 2024 | Percent Change | Thru 11-2023 | Thru 11-2024 | Percent Change | |
| New Listings | 2 | 3 | + 50.0% | 26 | 20 | - 23.1% | |
| Closed Sales | 2 | 3 | + 50.0% | 22 | 17 | - 22.7% | |
| Days on Market Until Sale | 14 | 15 | + 7.1% | 22 | 18 | - 18.2% | |
| Median Sales Price* | \$412,500 | \$527,000 | + 27.8% | \$440,000 | \$500,000 | + 13.6% | |
| Percent of List Price Received* | 101.4% | 108.2% | + 6.7% | 105.6% | 107.1% | + 1.4% | |
| Inventory of Homes for Sale | 1 | 1 | 0.0% | | | | |
| Months Supply of Inventory | 0.4 | 0.5 | + 25.0% | | | | |

| Adult Community | | November | | | Year to Date | | |
|---------------------------------|------|----------|----------------|--------------|--------------|----------------|--|
| Key Metrics | 2023 | 2024 | Percent Change | Thru 11-2023 | Thru 11-2024 | Percent Change | |
| New Listings | 0 | 0 | | 3 | 0 | - 100.0% | |
| Closed Sales | 0 | 0 | | 3 | 0 | - 100.0% | |
| Days on Market Until Sale | 0 | 0 | | 34 | 0 | - 100.0% | |
| Median Sales Price* | \$0 | \$0 | | \$1,450,000 | \$0 | - 100.0% | |
| Percent of List Price Received* | 0.0% | 0.0% | | 103.6% | 0.0% | - 100.0% | |
| Inventory of Homes for Sale | 0 | 0 | | | | | |
| Months Supply of Inventory | 0.0 | 0.0 | | | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

